



PRESS NOTE

SALINI : “THE UNITED STATES A STRATEGIC MARKET TO LEVERAGE WORLDWIDE GROWTH”

“2016 GLOBAL BEST PROJECT AWARD” FOR THE CONSTRUCTION OF THE STAVROS NIARCHOS FOUNDATION CULTURAL CENTER

New York, October 11 2016 - “We are in the best possible position to achieve a winning growth strategy in the United States and this will catalyze our global growth” said CEO Pietro Salini upon receiving the “2016 Global Best Project Award” for the construction of the Stavros Niarchos Foundation Cultural Center.

This is currently one of the most dynamic markets and we are very well-positioned thanks to the extraordinary and consolidated expertise held by Lane Construction, America’s number One Highway Contractor. It now comprises our American company Healy which in recent years has completed some of the most challenging engineering feats in the United States. Their union will enable us to compete as leaders of the large-scale construction industry in a country which has allocated substantial funds for the re-modernization of roads, bridges, railways systems and hydraulic infrastructure works.

“The American market – continued Salini – is a strategic market for a group like ours that is active in over 50 countries. Globally speaking, risk management is what makes the difference in relation to the risks that a contractor takes on when a contract is awarded and the contractor is paid to execute the contract. In this respect the United States is a much stabler market and this is why we are operative directly through an American company. The United States now represents 25% of our turnover and the continuation of our growth trajectory.

The Global Best Project Award was assigned during a global construction summit. According to ENR (Engineering News Record) the leading trade publication of the engineering and construction industry, the award honoured the outstanding design and construction achievements of the project amongst the 23 projects from 15 different countries.

For the fourth year running Salini Impregilo has been ranked by ENR as global leader of the water infrastructure sector and 25th amongst the Top International Contractors.

Salini Impregilo

Salini Impregilo is a leading global player in the construction of major complex infrastructures. It specializes in the water sector, where it is recognized by the Engineering News-Record as the global leader, as well as railways and metro systems, bridges, roads and motorways, large civil and industrial buildings, and airports. The Group has 110 years of experience on five continents, with design, engineering and construction operations in 50 countries and more than 35,000 employees from over 80 nationalities. Salini Impregilo is a signatory of the United Nations Global Compact and pursues sustainable development objectives to create value for all stakeholders. It assists clients in strategic areas including energy and mobility, helping to drive development and well-being for current and future generations. Its leadership is reflected by projects such as the expansion of the Panama Canal, the Grand Ethiopian

Renaissance Dam, the Cityringen metro in Copenhagen, the Red Line North metro in Doha, the Stavros Niarchos cultural centre in Athens and the high-speed rail link between Genoa and Milan. In 2015, its revenues (including Lane Construction) totalled around €6 billion, with a backlog of over €36 billion. Salini Impregilo Group is headquartered in Italy and is listed on the Milan Stock Exchange (Borsa Italiana: SAL; Reuters: SALI.MI; Bloomberg: SAL.IM). For more information, visit our website at www.salini-impregilo.com and follow us on Twitter @SaliniImpregilo.

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